



## AEROSPACE COMPOSITES MALAYSIA SDN BHD

### **Customer Relationship Specialist**

#### **Responsibilities:**

- Manage customers on both technical, commercial and contractual aspect.
- Lead communication/flow down documents/demand/dataset/issues etc. between customer and ACM.
- Lead production and support group review to meet OTD.
- Lead product transfer from customer's site to ACM.
- Meeting Customer Demand and convey the requirement to the Manufacturing floor and ensure the demand being executed.
- Schedule Program Management Review (PMR) and Program Readiness Assessment (PRA) with customer.
- Focal for Export Control Compliance for respective program.
- Being the contact person for potential customer to source new work and company introduction.
- Receive, review, coordinate approval and finalize for customer contract.
- Coordinate internally with various department and Board on bidding process and approval.
- Review on any capacity constraint for new potential business/RFQ for management proposal
- Maintain Purchase Orders in Syteline system and monitor sufficient demand coverage as per approved budget.

#### **Requirements:**

- Bachelor's Degree / Master Degree in Engineering or Business Administration (MBA)
- Minimum 10 year(s) of working experience in the manufacturing/production operations. Background from Aerospace industry will be an added advantage
- Build positive working relationships with internal and external customers.
- Excellent communication skills in English and Bahasa Malaysia.
- Specialized knowledge of manufacturing/production planning and control discipline, engineering and supplier chain applied to product related.
- Compliance to ACM safety policies and procedures.

#### **Kindly contact or send your resume to below address:**

Human Resources Department  
Aerospace Composites Malaysia Sdn Bhd (411595-X)  
Lot 224, Kawasan Perindustrian Bukit Kayu Hitam  
06050 Bukit Kayu Hitam, Kedah Darul Aman.  
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